

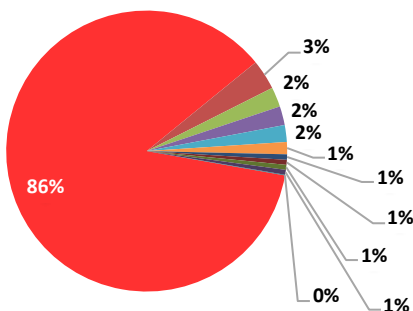
# TOP 10 EXPORTS FROM PERU TO CANADA 2023



PERIOD: FROM JANUARY TO DECEMBER 2023

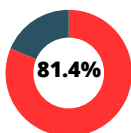
RK	PRODUCT	CATEGORY	TOTAL US\$ FOB	%	TOTAL KG
1	GOLD IN OTHER FORMS, UNWROUGHT, INCLUDING PLATINUM-PLATED GOLD	TRADITIONAL	2,360,769,576	79.99%	149,745
2	OTHER ZINC ORES AND CONCENTRATES	TRADITIONAL	99,113,616	3.36%	121,621,942
3	FRESH GRAPES	NON-TRADITIONAL	62,234,353	2.11%	20,211,429
4	OTHER COFFEES, WHETHER OR NOT ROASTED OR DECAFFEINATED; COFFEE HUSKS AND SKINS; COFFEE SUBSTITUTES CONTAINING COFFEE IN ANY PROPORTION	TRADITIONAL	59,224,245	2.01%	12,245,107
5	FISH FATS AND OILS AND THEIR FRACTIONS EXC. CRUDE LIVER OIL	TRADITIONAL	53,195,537	1.80%	9,034,947
6	COPPER ORES AND CONCENTRATES	TRADITIONAL	38,391,961	1.30%	22,528,622
7	MANGO (MANGIFERA INDICA L)	NON-TRADITIONAL	17,135,259	0.58%	10,608,732
8	STRAWBERRIES, NOT CONTAINING ADDED SUGAR OR OTHER SWEETENING MATTER, FROZEN	NON-TRADITIONAL	15,753,907	0.53%	9,526,582
9	NATURAL GAS, LIQUEFIED	TRADITIONAL	15,562,184	0.53%	157,291,668
10	FRESH BLUEBERRIES AND OTHER FRUITS OF THE GENUS VACCINIUM	NON-TRADITIONAL	15,372,247	0.52%	1,736,604
	OTHERS	-	214,684,715	0.07%	86,129,726
	<b>TOTAL</b>	-	<b>2,951,437,600</b>	<b>100.00%</b>	<b>451,085,104</b>

- GOLD IN OTHER FORMS
- OTHER ZINC ORES
- FRESH GRAPES
- THE OTHER COFFEES
- FISH FATS AND OILS
- COPPER MINERALS
- MANGO
- STRAWBERRIES
- LIQUEFIED NATURAL GAS
- BLUEBERRIES
- OTHERS

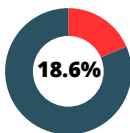


## TRANSPORT ROUTES

AIR



MARITIME



HIGHWAY



# PERUVIAN SECTORAL EXPORTS TO THE CANADIAN MARKET



PERIOD: 2019-2023

SECTOR	(MILLIONS OF USD)							
	2019	2020	2021	2022	2023	PART.% 2023	VAR.% 23/22	TCP.% 23/19
<b>TRADITIONAL</b>	2,081	2,324	2,455	2,367	2,716	90%	14.7%	6.9%
<b>Mining</b>	1,950	2,217	2,298	2,174	2,580	85%	18.6%	7.2%
<b>Agriculture</b>	35	34	39	56	59	2%	5.2%	13.8%
<b>Fishing</b>	87	71	83	84	53	2%	-36.3%	-11.4%
<b>Oil and natural gas</b>	9	2	35	53	24	1%	-54.4%	27.4%
<b>NON-TRADITIONAL</b>	364	251	314	317	308	10%	-3.1%	-4.1%
<b>Agriculture</b>	128	156	164	186	193	6%	3.4%	10.8%
<b>Textile</b>	30	30	63	60	45	1%	-25.5%	10.6%
<b>Metallurgical</b>	163	17	29	14	23	1%	65.3%	-38.5%
<b>Fishing</b>	23	32	40	32	22	1%	-31.9%	-0.9%
<b>Metal mechanic</b>	8	4	4	6	13	0%	127.3%	12.1%
<b>Miscellaneous (incl. jewelry)</b>	5	4	7	7	6	0%	-19.3%	2.0%
<b>Chemist</b>	6	6	7	11	5	0%	-54.8%	-4.0%
<b>Wood and paper</b>	0	0	0	0	1	0%	100.8%	55.6%
<b>Non-metallic mining</b>	1	0	0	0	0	0%	13.4%	-8.8%
<b>Hides and skins</b>	0	0	0	0	0	0%	61.8%	8.4%
<b>Handicrafts</b>	0	0	0	0	0	0%	2817.8%	37.5%
<b>Overall total</b>	2,445	2,575	2,769	2,685	3,024	100%	12.6%	5.5%



# TOP 10 PERUVIAN EXPORTS BY EXPORT UBIGEO

PERIOD: 2019-2023

RK	DEPARTMENT	(MILLIONS OF USD)					PART.% 2023
		2019	2020	2021	2022	2023	
1	La Libertad	74	836	925	843	1.141	38%
2	Arequipa	156	342	416	519	636	21%
3	Cajamarca	47	310	312	238	332	11%
4	Lima	1,844	271	181	161	146	5%
5	Ayacucho	20	217	247	146	143	5%
6	Ica	45	65	125	104	121	4%
7	Piura	112	117	138	177	113	4%
8	Tacna	1	120	119	88	105	3%
9	Callao	44	36	84	108	89	3%
10	Cusco	1	0	0	83	54	2%
	OTHERS	102	261	222	218	144	0%
	<b>TOTAL</b>	<b>2,445</b>	<b>2,575</b>	<b>2,769</b>	<b>2,685</b>	<b>3,024</b>	<b>100%</b>



*La Libertad*



*Callao*



*Arequipa*



*Piura*

# TOP 10 COMPANIES EXPORTING TO THE CANADIAN MARKET



PERIOD: 2019-2023



RK	PERUVIAN EXPORTING COMPANIES	(MILLIONS OF USD)					PART.% 2023
		2019	2020	2021	2022	2023	
1	20100277485-PROCESADORA SUDAMERICANA S R L	355	335	421	482	580	19%
2	20137025354-CIA MINERA PODEROSA S A	435	475	512	481	499	17%
3	20136150473-CONSORCIO MINERO HORIZONTE S.R.L.	139	188	271	337	388	13%
4	20209133394-MINERA BOROO MISQUICHILCA S.A.	0	0	0	8	221	7%
5	20505792042-SHAHUINDO S.A.C.	0	131	123	75	185	6%
6	20100079501-COMPAÑIA DE MINAS BUENAVENTURA S.A.A.	120	130	102	122	144	5%
7	20192779333-COMPANIA MINERA ARES S.A.C.	351	125	218	143	140	5%
8	20524489300-GLENCORE PERU S.A.C.	154	61	67	109	115	4%
9	20100136741-MINSUR S. A.	51	148	161	102	107	4%
10	20140688640-COMPAÑIA MINERA COIMOLACHE S.A.	157	179	129	90	95	3%
	OTHERS	682	803	765	738	549	0%
	<b>TOTAL</b>	<b>2,445</b>	<b>2,575</b>	<b>2,769</b>	<b>2,685</b>	<b>3,024</b>	<b>100%</b>



# TOP 10 CANADIAN EXPORTS TO PERU 2023



PERIOD: FROM JANUARY TO DECEMBER 2023

RANKING	PRODUCT	TOTAL US\$ FOB	%
1	RED SPRING WHEAT - O/T CERTIFIED ORGANIC - GRADE 2 - O/T SEED FOR SOWING	440,001,200	31.36%
2	DIESEL FUEL - FOR INT COMBU ENGINE - >=70% OIL - O/T LIGHT/CRUDE/CONT BIODIESEL/WASTE	266,590,670	19.00%
3	RED SPRING WHEAT - O/T CERTIFIED ORGANIC - GRADE 1 - O/T SEED FOR SOWING	87,957,301	6.27%
4	WHEAT, NES AND MESLIN - O/T CERTIFIED ORGANIC - O/T SEED FOR SOWING - NES	83,903,808	5.98%
5	LENTILS - O/T ORGANIC - GREEN, INCL FRENCH, DRIED, SHELLED, W/N SKINNED/SPLIT, NES	39,747,708	2.83%
6	DURUM WHEAT - O/T CERTIFIED ORGANIC - O/T SEED FOR SOWING	38,534,359	2.75%
7	OAT - O/T CERTIFIED ORGANIC - O/T SEED FOR SOWING	29,246,061	2.08%
8	FERROUS WASTE AND SCRAP - IRON OR STEEL - NES	20,386,180	1.45%
9	WASTE AND SCRAP OF ALLOY STEEL - OTHER THAN STAINLESS	19,932,000	1.42%
10	POTASSIUM CHLORIDE - IN PACKAGES WEIGHING MORE THAN 10KG	19,675,703	1.40%
	<b>OTHERS</b>	<b>357,281,239</b>	<b>0,25%</b>
	<b>TOTAL</b>	<b>1,403,256,229</b>	<b>100.00%</b>

■ RED SPRING WHEAT GRADE 2

■ DIESEL FUEL

■ RED SPRING WHEAT GRADE 1

■ WHEAT, NES AND MESLIN

■ LENTILS, ORGANIC

■ DURUM WHEAT

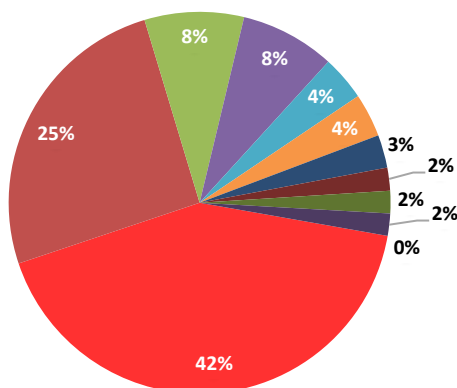
■ OATS, CERTIFIED ORGANIC FOR SOWING

■ FERROUS WASTE AND SCRAP

■ WASTE AND SCRAP OF ALLOY STEEL

■ POTASSIUM CHLORIDE

■ OTHERS





# EXPORT ACCORDING TO THE PROVINCES OF CANADA 2023

PERIOD: FROM JANUARY TO DECEMBER 2023

PROVINCE	TOTAL US\$ FOB	%
BRITISH COLUMBIA	1,085,382,726	77.35%
QUEBEC	120,964,987	8.62%
ONTARIO	87,453,889	6.23%
NEW BRUNSWICK	44,287,829	3.16%
NOVA SCOTIA	38,726,174	2.76%
ALBERTA	15,577,011	1.11%
NEWFOUNDLAND AND LABRADOR	6,376,643	0.45%
SASKATCHEWAN	3,298,198	0.24%
MANITOBA	1,188,772	0.08%
<b>TOTAL</b>	<b>1,403,256,229</b>	<b>100.00%</b>



*British Columbia*



*Quebec*



*Ontario*



*Nova Scotia*

# CANADIAN COMPANIES EXPORTING TO PERU

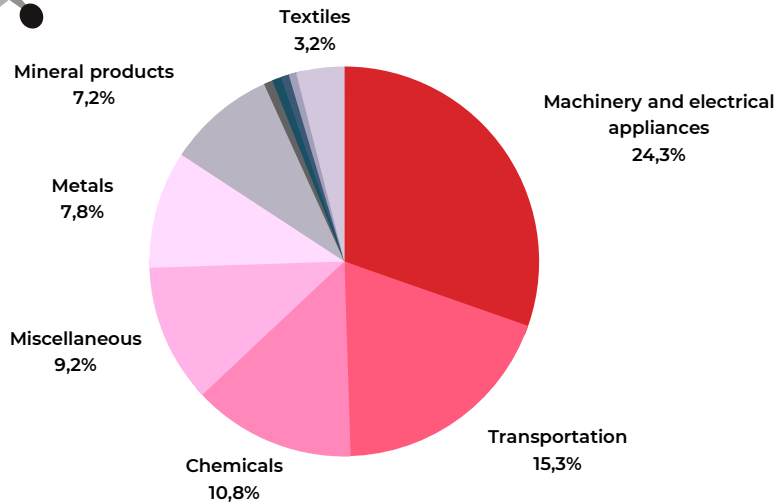
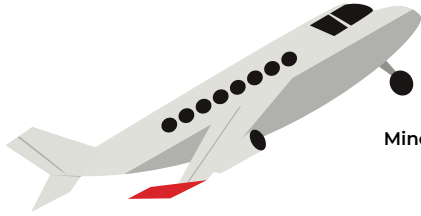


PERIOD: FROM JANUARY TO DECEMBER 2023

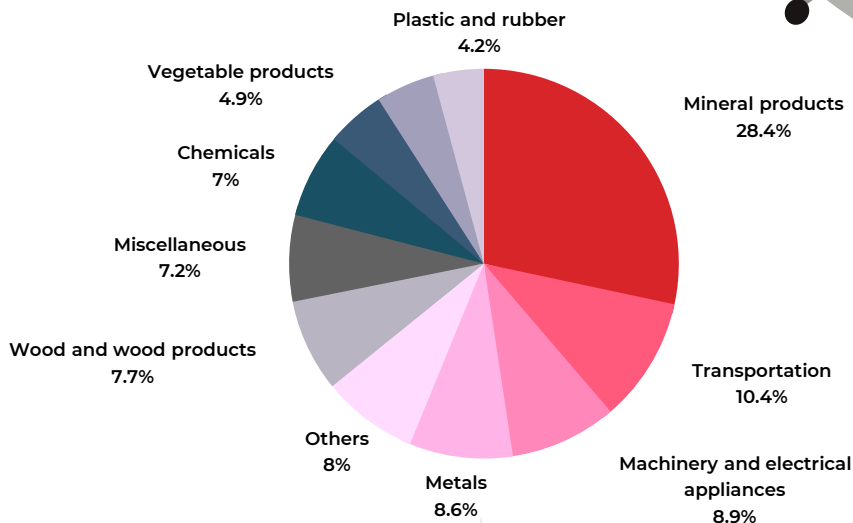
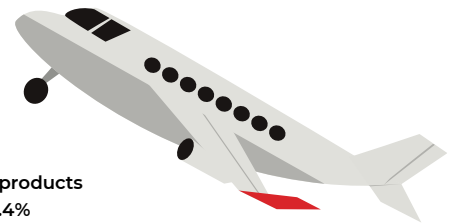
RK	COMPANY	TOTAL US\$ CIF	%
1	ASAHI REFINING CANADA LTD	1,805,687,364	61.18%
2	REINBERG SOLUTIONS CORPORATION	186,154,861	6.31%
3	CANADIAN ELECTROLYTIC ZINC LIMITED	84,917,148	2.88%
4	BRINKS SWITZERLAND LTD	53,790,317	1.82%
5	ASAHI REFINING CANADA CO BRINKS GLOBAL SERVICES	46,183,739	1.56%
6	CHALLENGER	36,237,294	1.23%
7	GLENCORE CANADA CORPORATION	34,028,422	1.15%
8	DSM NUTRITIONAL PRODUCTOS CANADA INC	24,667,391	0.84%
9	ASAHI REFINING REFINING CANADA CO BRINKS GLOBAL SERVICES	16,102,581	0.55%
10	METALOR TECHNOLOGIES SA CO BRINKS GLOBAL SERVICES	15,809,059	0.54%
	OTHERS	647,859,422	0.22%
	<b>TOTAL</b>	<b>2,951,437,600</b>	<b>100.00%</b>



## GLOBAL IMPORTS BY COMMODITY TO CANADA 2022



## GLOBAL EXPORTS BY COMMODITY FROM CANADA 2022



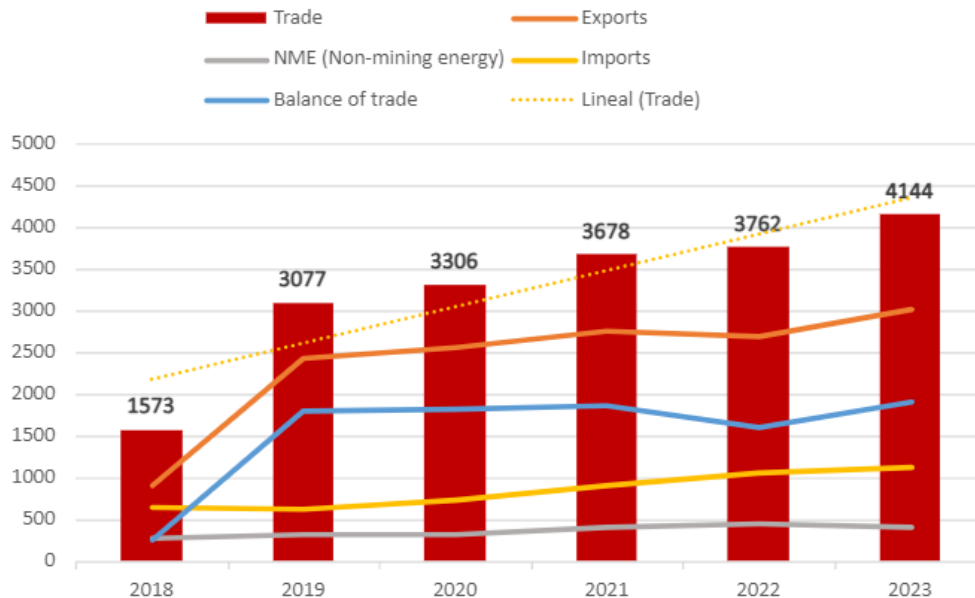


# BALANCE OF TRADE BETWEEN PERU AND CANADA

PERIOD: 2020-2023

In 2023, the annual balance of trade was positive, with a surplus of US\$1903 million. Exports showed an increase, reflecting a positive variation of 12.6%. On the other hand, in the area of imports, we observed an increase, reflecting a positive variation of 4.1%. Likewise, trade increased in the last year from US\$ 3,762 million to US\$ 4,144 million, reflecting an increase of 10.2%.

Canada-Peru Balance of Trade 2018-2023



TRADE INDICATORS 2018-2023 (US\$ MILLION)

	2018	2019	2020	2021	2022	2023	VAR.% 23/22
<b>Exports</b>	923	2,445	2,571	2,769	2,685	3,024	12.6%
<b>NME (Non-mining energy)</b>	277	324	336	418	448	414	-7.6%
<b>Imports</b>	650	632	736	909	1077	1,121	4.1%
<b>Balance of trade</b>	272	1,813	1,835	1,860	1,608	1,903	-
<b>Trade</b>	1,573	3,077	3,306	3,678	3,762	4,144	10.2%

